## Hematologics. Inc.

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### Leader in Diagnostic and Prognostic Testing for Myelodysplasia using △N:<sup>™</sup> (Difference from Normal) Myeloid Flow Cytometry

# *The Problem* - Traditional Multiparameter Flow Cytometry and the "Gold Standard" Morphology can miss MDS

- Traditional Multiparameter Flow Cytometry and Morphology cannot distinguish between normal and abnormal blast populations
- If the blast count is <5%, MDS is extremely difficult to detect using Morphology
- Morphology can only detect 2 of the 5 populations involved in MDS (Erythroid and Megakaryocytes)

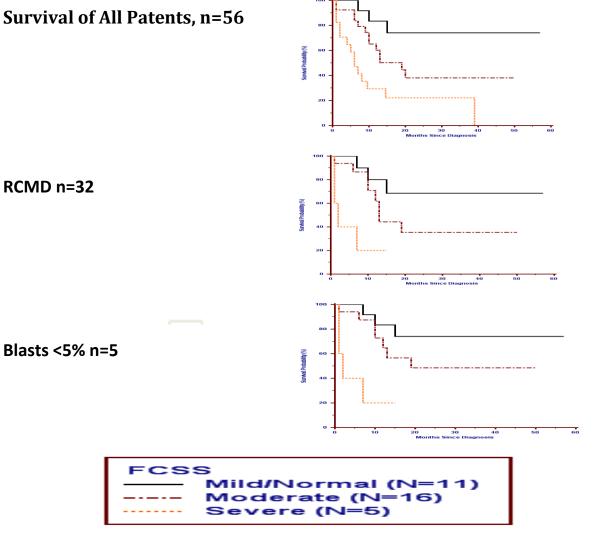
#### *The Solution* - ΔN: Myeloid Flow Cytometry

- 92% specificity in detecting MDS in a 3-year study with 2074 patients showing genetic abnormalities indicative of MDS
- Identifies 2 abnormal cells in 10,000 cells (approximately 30% of all Cytopenias sent to HematoLogics are abnormal)
- Identifies Lymphoid malignancies in patients with cytopenias and quantifies dysplasia in progenitor blasts, monocytes and maturing neutrophils not seen by Morphology
- Provides MDS prognostic risk information by implementing a Validated Flow Cytometric Scoring System (FCSS) based on counting the numbers of abnormalities in a patient sample
- Directly correlates with IPSS-R and WPSS-R

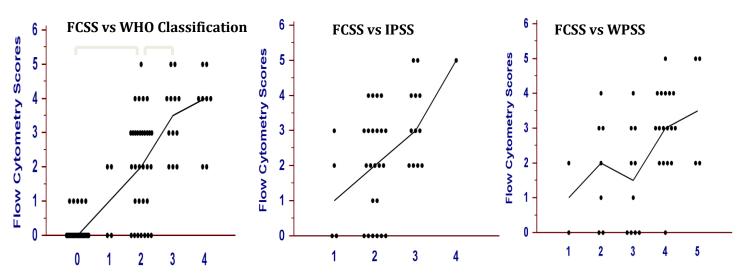
FCSS

0-1-Abnormalities-Low Risk (Mild/Normal)

- 2-3-Abnormalities-Intermediate Risk (Moderate)
- 4->-High Risk (Severe)



### **Directly correlates with IPSS and WPSS**



Chu SC, Wang TF, Li CC, Kao RH, Li DK, Su YC, et al. Flow cytometric scoring system as a diagnostic and prognostic tool in myelodysplastic syndromes. Leuk Res 2011, doi:10.101016/j.leukres.2011.02.016.